



Dear Members and Friends:

Please join us on Thursday, October 5, 2023 for our **57th Annual Education Day** at The Opus Westchester. We look forward to both an educational and fun day, comprised of great speakers, networking, exhibitors and of course, George Goodman's "2022 Top Ten."

#### **CE Instructor:**

**Mishell K. Magnusson,** CIC, CISR, AAI, CPIA, FIPC KJM Consulting & Training, Inc.

# PROPERTY INSURANCE MARKETPLACE 2023 AND BEYOND (3 CREDITS)

Over the last few years, most insurance carriers have demonstrated remarkable flexibility and resilience in overcoming a host of obstacles, especially the impact of the pandemic and the economic fallout from the Russia-Ukraine conflict. Systems and capabilities were improved, while agile talent and technology strategies paid off. But is the industry ready for emerging challenges heading into 2023 (and beyond)? The road ahead is dotted with multiple hurdles—rising inflation, interest rates, and loss costs; the looming threats of recession, climate change, and geopolitical upheaval.

Insurers should be building upon the momentum they've achieved to maintain an ongoing culture of innovation while making customer-centricity the focal point of the industry's standard operating model.

During this 3-hour program we will look at both Commercial and Personal Lines with regards to pricing and underwriting; the affect of storms and reinsurance as well as what goes into some rating and rate approvals in both the standard market and the non-standard market.

#### **KEYNOTE SPEAKER**

This year we are excited to announce **Chris Edwards**, author of "Coming Through the Flames:
My Life in the FDNY," as our Keynote Speaker.

Chris Edwards is a retired NYC firefighter with the FDNY. He served with the FDNY for 17 years. He was a member of E42 and E81 in the Bronx, NY. Chris Edwards was also a first responder during the tragedies that surrounded the September 11, 2001 terrorist attack on the World Trade Center in Manhattan.

Edwards currently serves as a member of DART team, Disaster Assistance Response Team who deploys during disasters to assist individuals, families and communities during a disaster.

He also volunteers with the Stephen Siller foundation as a Guild with their September 11,2001 Mobile museum that travels the country. He is also a big proponent of "giving back" to all who helped during the September 11, 2001 terrorist attack. His book "Coming Through the Flames" is a memoir dedicated to his children, some of whom did not get to see their dad as a fireman since he retired before their birth. Edwards currently lives in Orange County, NY with his family.

# FREDERICK H. DAYTON AWARD WINNER

Our Frederick H. Dayton Award Winner will be announced on August 15th.

#### TOP PARTNERS

Each year our Top Partner awards are presented to insurance companies represented in Westchester, Putnam and Rockland Counties who have demonstrated their commitment and support of Independent Agents and Brokers. Our Top Partners will be announced on August 15th.

#### INSTALLATION

Following our awards, we will have the Big I Westchester installation announcing our 2023-2024 officers and directors.

We look forward to seeing you at E-Day 2023!

Sincerely, Brian Eifert, CPCU, AAI, RMPE E-Day Committee Big I Westchester President

Ken Fuirst E-Day Committee Chairperson

# 8:30 A.M. **CE SEMINAR REGISTRATION**

Coffee & Danish

# 9:00 A.M. **CE SEMINAR**

Property Insurance Marketplace 2023 and Beyond

11:30 - 12:30 P.M. REGISTRATION

12:30 P.M.

# **Luncheon & Greetings**

Brian Eifert, CPCU, AAI, RMPE President of Big I Westchester

# **GEORGE GOODMAN'S 2022** INSURANCE TOP TEN

#### **Introduction of Keynote Speaker:**

Brian Eifert, CPCU, AAI, RMPE President, Big I Westchester

#### **KEYNOTE SPEAKER:**

Chris Edwards

Author: "Coming Through the Flames: My Life in the FDNY"

#### PRESENTATION OF AWARDS

#### **Top Partner Awards Presented By:**

Christopher McEvily, CPCU **Executive Vice President** 

Keevily, Spero, Whitelaw, Inc.

Recipients to be announced on August 15th.

# FREDERICK H. DAYTON AWARD **Presented Bv:**

Beth S. Hoffman, Ms.T., CPCU, AAI Senior Vice President & Risk Management Advisor Rosen & Company, Inc.

Recipient to be announced on August 15th.

# **INSTALLATION OF OFFICERS & DIRECTORS**

### **CLOSING REMARKS** AND GRAND PRIZE DRAWING

Brian Eifert, CPCU, AAI, RMPE President, Big I Westchester

2:45 - 4:00 P.M. **EXHIBIT HALL OPEN** WITH COCKTAIL HOUR AND NETWORKING

# **EDUCATION DAY 2023 SPONSORED BY Big I Westchester**

#### **Registration Fee:**

\$175 per person for Agents/Brokers, Sponsors and Exhibitors who register and pay before August 25, 2023. \$195 per person after that date.

\$220 for non-members/non-sponsors before August 25, 2023. \$240 after that date. CE Class only: \$75.

#### **Registration Fee Includes:**

CE Class, luncheon, exhibit hall, cocktail reception in exhibit hall, awards ceremony, parking and afternoon program.

For more information about registering for E-Day, exhibiting, sponsoring, or advertising in our E-Day Journal, please contact The Beaumont Group at 973-941-6024, or scb@thebeaumontgroup.com.

Please pay tribute to our Dayton Award Recipient and our Top Partners.

# PLEASE VISIT THE ASSOCIATION'S **WEBSITE AT iiawestchester.org**



Chris Edwards, Keynote speaker

#### Return this form with checks made payable to IIAWC

c/o The Beaumont Group, Inc. 990 Cedar Bridge Avenue, Suite B7, PMB 210 Brick, NJ 08723

For more information, call Susan Barros, Big I Westchester Executive Director, The Beaumont Group at 973-941-6024 e-mail: scb@thebeaumontgroup.com

#### Thursday, October 5, 2023 • The OPUS WESTCHESTER

9:00 - 12:00 P.M. Property Insurance Marketplace 2023 and Beyond

3 Credits - Course Approval Number: TBA

Course Instructor: Mishell K. Magnusson CIC CISR CPIA AAI FIPC

KJM Consulting & Training, Inc.

**Cancellation Policy:** Refunds will not be given for cancellations. We will be pleased to issue a credit that can be applied to E-day 2024, as long as cancellations are made in writing prior to September 15, 2023.

provided for a future event.

NAME **AGENCY EMAIL ADDRESS** CITY/STATE/ZIP **PHONE BROKER LICENSE** Photocopy this form for other CE Course Attendees. E-Day Registration includes: CE Class, Luncheon, Program, Networking Reception and Exhibit Hall ☐ Agency ☐ Company ☐ Vendor ☐ Other NAME **EMAIL ADDRESS** CITY/STATE/ZIP PHONE FAX Tickets for Agent/Broker Members, Sponsors and Exhibitors are \$175 per person if paid before August 25, 2023. Non-members are \$220 per person. After August 25, 2023, tickets are \$195 per person for Agent/Broker Members, Sponsors and Exhibitors and \$240 for Non-members. CE Class only is \$75 per person. Please list attendees name and company affiliation so that proper name tags can We also accept Visa, Mastercard and American Express be made in advance. If more space is needed, please add a sheet of paper. ATTENDEE NAME **COMPANY** NAME COMPANY **ACCOUNT** EXP. DATE AMOUNT AUTHORIZED **SIGNATURE** Refunds will not be given for cancellations. Rather, a credit will be